



# BOYUBROS

## Global Trading



# ABOUT US

## BOYU BROS GLOBAL TRADING LIMITED

is a China-based international trading and sourcing company focused on data centre, AI infrastructure and related industrial hardware.

We work with a network of qualified Chinese manufacturers to help international customers source and coordinate physical infrastructure according to their project requirements.

Rather than operating as a single-product manufacturer, we provide a flexible sourcing model that connects customers with suitable manufacturing partners across China's supply chain.

## OUR ROLE

### Source

Identify and coordinate suitable Chinese manufacturers.

### Match

Match products and specifications with project requirements.

### Coordinate

Manage communication between customers and manufacturing partners.

### Control

Support production follow-up and quality control.

### Deliver

Coordinate export logistics and delivery from China.

## OUR FOCUS

- Data Centre Infrastructure
- AI & High-Density Computing Infrastructure
- Server Room Infrastructure
- Industrial & Customized Hardware
- Project-Based Sourcing

# WHAT WE SUPPLY

## Data Centre & AI Infrastructure

Through our qualified supplier network, we can support a range of physical infrastructure and project-specific components.

### Racks & Cabinets

- Server Racks
- Network Cabinets
- High-Density Racks
- Customized Rack Structures
- Outdoor / Industrial Cabinets

### Power Infrastructure

- Rack PDUs
- Power Distribution Components
- Power Shelves & Supporting Structures
- Electrical Enclosures
- Customized Electrical Components

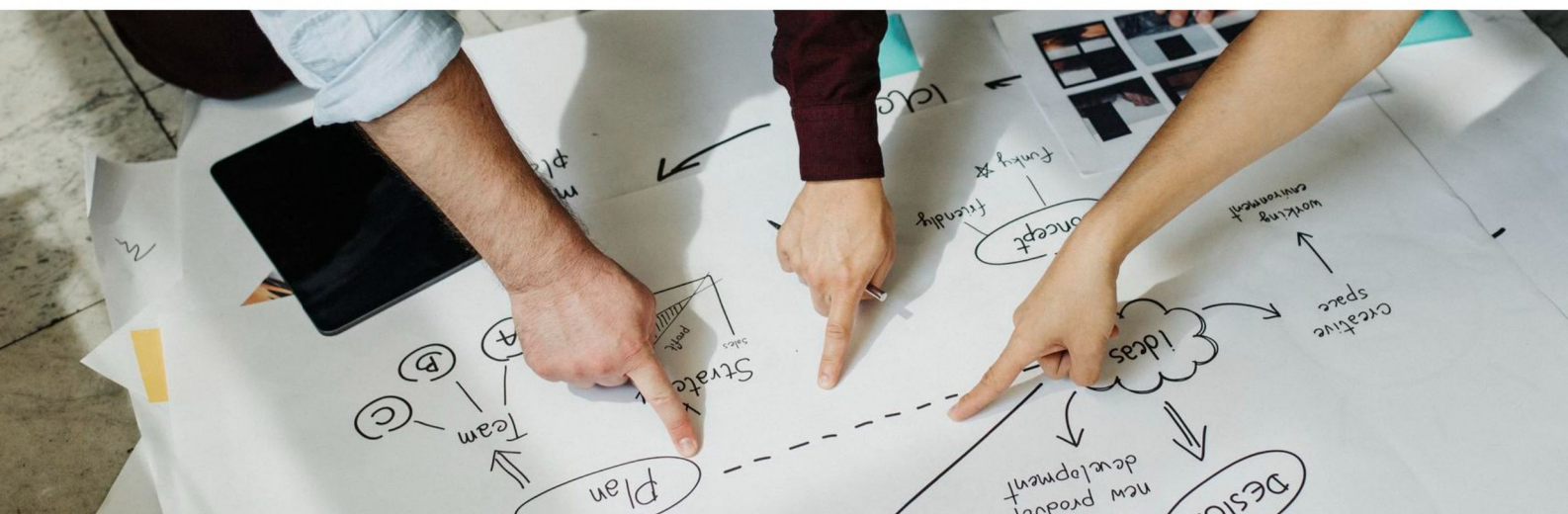
### Cooling & Thermal Infrastructure

- Liquid Cooling Supporting Components
- Cooling Enclosures
- Manifolds
- Piping-Related Components
- Rack Cooling Structures
- Other Project-Specific Thermal Components

### Physical Infrastructure

- Cable Management
- Containment Systems
- Sheet-Metal Structures
- Equipment Enclosures
- Mounting Components
- Customized Hardware

Product specifications can be adapted according to project requirements, drawings and engineering specifications.



# OUR SUPPLY CHAIN

## Access to China's Manufacturing Ecosystem

China has a highly developed manufacturing ecosystem covering sheet metal fabrication, electrical components, mechanical components, cooling systems and data centre infrastructure.

Our role is to help international customers access this supply chain without having to manage multiple manufacturers independently.

## Manufacturing Categories

### **Sheet Metal & Fabrication**

Customized cabinets, racks, enclosures, brackets and structural components.

### **Electrical Components**

PDU, power distribution components, electrical enclosures and related hardware.

### **Mechanical Components**

Machined parts, brackets, frames, fittings and project-specific components.

### **Cooling Components**

Liquid-cooling supporting structures, manifolds, enclosures and related hardware.

### **Data Centre Products**

Server racks, network cabinets, cable management, containment and accessories.

## Our Supplier Selection Approach

We evaluate potential suppliers based on:

- Product capability
- Manufacturing capacity
- Engineering capabilities
- Quality management
- Production experience
- Customization capability
- Export experience
- Project requirements

# WHAT WE CAN DO FOR YOUR PROJECT

## From Specification to Delivery

### From Specification to Delivery

We support customers throughout the sourcing and supply process.

#### 01 – Requirement

Receive project specifications, drawings, BOMs or product requirements.



#### 02 – Supplier Matching

Identify suitable Chinese manufacturers based on technical and commercial requirements.



#### 03 – Quotation & Specification

Coordinate quotations, technical specifications, customization requirements and lead times.



#### 04 – Sample / Prototype

Support sample development and specification confirmation where required.



#### 05 – Production Coordination

Follow up production schedules and coordinate communication between customer and manufacturer.



#### 06 – Quality Control

Coordinate inspection and quality checks according to agreed requirements.



#### 07 – Export & Delivery

Coordinate packaging, documentation and export logistics from Chir

# CUSTOMIZATION & PROJECT SUPPORT

## Built Around Your Requirements

Data centre projects often require products to meet specific dimensions, materials, configurations and engineering requirements.

We can coordinate customized manufacturing through suitable Chinese suppliers based on:

- Engineering drawings
- Technical specifications
- BOMs
- Dimensions
- Material requirements
- Surface treatment
- Electrical specifications
- Cooling requirements
- Installation requirements
- Project-specific configurations

## Typical Customization Examples

### Rack & Cabinet

Custom dimensions, mounting configurations, cable management and structural design.

### Sheet Metal

Customized enclosures, brackets, panels, frames and supporting structures.

### Power

Customized PDU configurations, electrical enclosures and supporting components.

### Cooling

Customized mechanical structures, manifolds, enclosures and supporting components.

### Project Support

For project-based requirements, we can help coordinate:

**Technical Requirement → Supplier Selection → Sample → Production → QC → Export**

# WHY WORK WITH US

## A Flexible China Supply Channel

### Access to China's Manufacturing Supply Chain

We connect international customers with qualified Chinese manufacturers across multiple manufacturing categories.

#### Flexible Sourcing

Instead of being limited to a single manufacturer's product range, we can identify different suppliers according to project requirements.

#### Custom Manufacturing

We can coordinate customized production based on drawings, specifications and project requirements.

#### Quality Coordination

We provide a single point of communication for supplier coordination, production follow-up and quality control.

#### Export Support

We coordinate export packaging, documentation and logistics from China to international destinations.

#### Project-Oriented Approach

Our focus is not simply selling standard products. We aim to support customers with the right combination of products, suppliers and manufacturing solutions for each project.

# LET'S WORK TOGETHER

## Looking for a China Supply Partner?

We work with:

- Data Centre Contractors
- EPC Contractors
- MEP Contractors
- System Integrators
- Data Centre Developers
- AI Infrastructure Companies
- Distributors
- Technology Companies
- Industrial Projects

We can support

### **New Projects**

Source and coordinate infrastructure components for upcoming projects.

### **Additional Supply Capacity**

Provide an additional manufacturing channel when existing suppliers face capacity or lead-time constraints.

### **Customized Requirements**

Coordinate manufacturing for products that require project-specific specifications.

### **Alternative Sourcing**

Explore additional Chinese suppliers for selected components and product categories.



# CONTACT US

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**Based in China | Supporting International Projects**